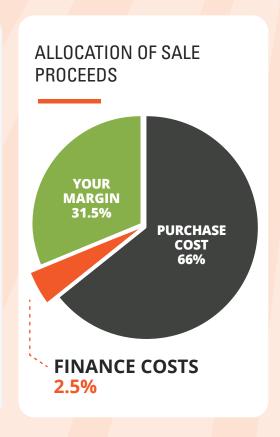
# LIVESTOCK FINANCE

# LAMB TRADING

#### LAMB TRADING EXAMPLE TRANSACTION

Term of Trade	100 days		
Average daily weight gain	0.15kg/day		
	(kg)	(c/kg)	(\$/head)
Lamb purchase	30	\$2.50	\$75
Lamb sale	45	\$2.50	\$113
Farmer's returns and costs	per head	500 head	
Lamb sale	\$113.00	\$56,500	
Lamb purchase	\$75	\$37,500	
StockCo finance charge	\$2.80	\$1,400	
StockCo pays farmer	\$35	\$17,600	
Your margin / Sale Value	31.5%		
Your finance costs / Sale Value	2.5%		
Your finance costs per head per day	\$0.03		



## **ABOUT STOCKCO**

At StockCo we understand the complexities and challenges of operating an agribusiness enterprise and have developed a range of specialised agrifinance cash flow and capital management solutions. Using StockCo's facilities, livestock producers are able to maximise returns from existing operations and embrace new business possibilities.

StockCo livestock finance is available to fund purchases of sheep and cattle for backgrounding, finishing or trading purposes. In most cases we provide funding for 100% of the purchase price and take direct security over the livestock.

### **HOW IT WORKS**

We finance the purchase of stock by paying the invoice directly when you buy in store stock. You then carry the stock through to its optimum sale value and process it with Alliance. You'll receive the sale value, less the purchase price and finance cost.

You can access additional cash flow by selling your unfinished stock to StockCo, receiving their current value now, in cash. You then continue to carry the stock to its optimum sale value and then sell it. You receive the sale value less the original cash flow payment and finance cost.

You purchase livestock using your preferred agent or purchase method.

We settle the invoice and retain ownership of the livestock.

You sell the stock to the processor who pay 100% of sale proceeds to us.

We deduct the purchase price and finance costs. The profit margin is direct credited to you bank account.



